Investment Beliefs

The Consolidated Trust Fund of The Winnipeg Foundation is managed on the basis of the following investment beliefs:

- 1. Asset mix is the most important factor in determining the long-term investment performance of the Fund.
- 2. Given that Environmental, Social and Governance (ESG) factors are to generate higher and more consistent returns, we expect Responsible investment managers to integrate ESG factors into their decision-making process. *(Revised September 21, 2021)*
- 3. Higher expected returns generally require an investor to assume higher risk and therefore demand that the investor exercise careful balance in judgement.
- 4. Diversification across and within asset classes offers the opportunity to reduce total portfolio risk.
- 5. In the longer term, equities will outperform bonds to compensate for higher risk.
- 6. Short-term tactical asset mix shifts are not expected to provide a consistent source of added value over the long-term.
- 7. Active management can reduce portfolio risk below market risk and potentially add value through security selection and sector allocation strategies. In more efficient markets, passive management is a reasonable option to gain low-cost broad market exposure, subject to an assessment of the risks associated with the characteristics of the market index being replicated.
- 8. There is not one investment style that will consistently add value over another in all market environments, and it is important to maintain exposure to a range of investment styles and approaches that incorporate both fundamental and quantitative research elements in order to maximize long-term returns.
- 9. A substantial allocation to foreign equities provides the potential for enhanced long-term returns while, at the same time increasing portfolio diversification and thereby decreasing portfolio risk.
- 10. It may be appropriate to retain more than one investment manager to provide asset class and style diversification.
- 11. The benefits of a specialty manager structure has the potential to more than compensate for the additional costs.
- 12. Over the long-term, currency movements will not have a significant effect on performance and currency exposures should not be explicitly hedged.
- 13. Effective implementation strategies at the investment manager, internal staff, and Committee level, can improve both returns and the risk profile of the Fund.
- 14. Alternative investments such as real estate, private equity, infrastructure and hedge funds may offer potential for diversification and/or enhanced returns but will impact the liquidity of the Fund.
- 15. The portfolio structure and related manager mandates should be aligned with investment beliefs.

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